

# Tech*e*People

*Information Technology Consultants*

## IT Consulting

### Need a Hand?

Ever wished you had that specialized expertise on staff to tackle a project but you are unable to hire additional fulltime employees? Or is it a case where your team has the skills, but not enough hands to accomplish the job?

TechEPeople's IT Consulting service might be able to give you a hand. We specialize in augmenting Information Technology staffs with our highly skilled and experienced industry specific consultants. We can help you beef up your department on a temporary basis to handle a project or just an increase in demand during seasonal peeks in your business cycle.

### Why Use Consultants?

The cost of hiring a fulltime member of your staff is often more than you think. Sure you have to pay the salary and all the benefits associated with the new hire but that is just the tip of the iceberg. What about all the hidden costs of hiring and maintaining that employee.



Our question is why hire someone with the intent of lifetime employment for a temporary need. However, many IT managers still do a similar thing . They make a life-time commitment when contracting makes more sense.

Each or our consultants go through a rigorous screening process before they are given the TechEPeople stamp of approval so you can be sure of getting the highest quality technical resource available for your industry.

For more information on our IT Consulting service give us a call at 305.673.4440. One of our consulting specialists would be more than willing to provide you with additional information.

We invite you to learn more about our IT Consulting  
Service by reading our specifications chart on the reverse side.

## Features of Our IT Consulting Service

### Specialized Skills

**Extensive Experience**  
**Current Knowledge**  
**Vendor Certifications**  
**Relevant Industry Knowledge**  
**Proven Methodologies**  
**Network of Peers**

## Here's How You Benefit

- Experienced consultants speed up development time while reducing overall cost.
- Use of newer technology stretches out the life cycle of the systems.
- Best Practices use of major vendor products ensures compatibility.
- Inside knowledge of your industry reduces ramp-up time.
- No re-inventing the wheel means your project is delivered quicker.
- Extensive knowledgebase assists in troubleshooting of advanced technical issues.

### Cost Savings

**Reduce Tax Burden**  
**Eliminate Employee Benefits**  
**Legal Exposure Reduction**  
**Faster Performance**  
**Reduced Administration**  
**Minimal Supervision**

- We do all the employee tax work removing the burden from your organization to ours.
- Since the consultant is not your employee you do not have to deal with employee benefits.
- The consultant is our employee, removing the legal responsibility in a employee-employer relationship.
- More experience means your projects get completed faster.

### Flexible Staff

**Budget Control**  
**Resource Pool**  
**Responsive to Business**  
**As Needed Resources**  
**Guilt-free Hire/Fire**

- Consultant cost is contained to give you precise control over the staff budget.
- Consultants come from a pool allowing you to make adjustments as the project changes.
- Ready to go at a moments notice, allowing you to respond immediately to changing business demands.
- Add when you need, subtract when you don't, giving you complete control of the project makeup.
- Consultants know they are temporary, no problems letting them go when the job is done.

## Services Provided by Consultants

- **Functions**
  - Feasibility Studies
  - Cost Justifications
  - Due Diligence Reporting
  - IT and E-Business Strategic Planning
  - Process Reviews
  - Security Audits
  - Contract and Price Negotiations
  - Departmental Troubleshooting
- **Legacy Support**
  - Legacy Systems Knowledge
  - Dedicated or Shared Duties
- **Change Management**
  - Positive Energy
  - Catalyst for Change
  - Independent Viewpoint
  - Skill Transfer
- **Project Separation**
  - Project Management
  - Full Time Attention
- **Quality Assurance**
  - Independent Review
  - Industry Standards